

## Message Text

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43

ACTION EUR-25

INFO OCT-01 ISO-00 EB-11 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 DOTE-00 PM-07 H-03 L-03

NSC-10 PA-04 PRS-01 SPC-03 SS-20 USIA-15 ACDA-19

IO-14 DRC-01 /157 W

----- 036329

R 051726Z NOV 73

FM AMEMBASSY BONN

TO SECSTATE WASHDC 8531

INFO AMEMBASSY LONDON

AMEMBASSY PARIS

USMISSION BERLIN

C O N F I D E N T I A L BONN 15977

E.O. 11652: GDS

TAGS: ETRN, WB, UK, US

SUBJECT: IGS FARE INCREASE PROPOSALS

REF: STATE 217090

1. DEPARTMENT'S SUGGESTIONS FOR PROCEEDING ON FARE PROPOSALS ARE MUCH APPRECIATED. MOST RECENTLY, THE EMBASSY LEARNED ON NOVEMBER 2 THAT THE BRITISH EMBASSY ALREADY HAD IN ITS POSSESSION SUPPORTING DATA IN THE FORM OF A DTI/BEA BRIEF, BUT HAD NOT YET RECEIVED LONDON PERMISSION TO DISCUSS IT WITH OTHER ALLIES. SUCH PERMISSION WAS RECEIVED NOVEMBER 5 AND EMBASSY CAA HAD A PRELIMINARY DISCUSSION OF THE DATA WITH THE BRITISH. IN THE ABSENCE OF A BRITISH CAA IN BONN (KIRK, THE FORMER CAA, DEPARTED ON OCTOBER 28 AND GROVES, THE NEW APPOINTEE IS NOT EXPECTED UNTIL ABOUT NOVEMBER 15), THE UK EMBASSY IS ASKING PETER GARDNER OF THE UK CIVIL AVIATION AUTHORITY TO COME TO BONN ON NOVEMBER 8 FOR FURTHER EXAMINATION OF THE PAN AM PREVIOUS OCCASIONS, HE IS NOT EXPECTED TO ATTEND.

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2. COPIES OF THE UK BRIEF ARE BEING AIRPOUCHED FOR INFORMATION TO THE DEPARTMENT (E/OA/AN AND EUR/CE) AND TO BERLIN. EMBASSY HAS NOT HAD THE OPPORTUNITY TO STUDY BEA'S OPERATING LOSSES (REVENUES LESS EXPENDITURES) DURING ITS 1973 FY WHICH BEGAN APRIL 5 WOULD BE POUNDS 1.15 MILLION. IF THE 10 PERCENT INCREASE BECOMES EFFECTIVE DECEMBER 1, 1973, THE LOSS WOULD BE POUNDS 656,000. FOR ITS FY 1974, WITH A 10 PERCENT FARE INCREASE, BEA'S LOSSES WILL BE CLOSELY EXAMINED AND THE CAA'S WILL ATTEMPT TO RECONCILE THE TWO PROPOSALS.

3. ACTION REQUESTED: EMBASSY WAS INFORMED BY PAN AM THAT A COPY OF PAN AM'S PROPOSAL AND DATA SUBMITTED HERE (BONN 15709) WAS ALSO SUBMITTED TO THE DEPARTMENT. AS ON THE OCCASION OF PREVIOUS SUBMISSIONS BY PAN AM IN SUPPORT OF FARE INCREASES, THE EMBASSY WOULD APPRECIATE ANY COMMENTS OR SUGGESTIONS WHICH THE CIVIL AERONAUTICS BOARD STAFF MAY HAVE ON THE VALIDITY AND COMPLETENESS OF PAN AM'S PRESENTATION.  
HILLENBRAND

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIR FARES, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 NOV 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** garlanwa  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973BONN15977  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** n/a  
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**Reference:** STATE 217090  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** garlanwa  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 22 AUG 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <22-Aug-2001 by martinml>; APPROVED <24-Sep-2001 by garlanwa>  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** IGS FARE INCREASE PROPOSALS  
**TAGS:** ETRN, WB, GE, UK, US, PANAM, CAB, BEA, IGS, PAN AMERICAN AIRLINES  
**To:** STATE  
**Type:** TE  
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